# CLIENT PARTNERSHIP

THE BOLTON GROUP, LLC

Our firm is rooted in common core values that guide our actions and recruiting practices. This ensures that the professional services that we offer are delivered with superior quality, unmatched timeliness, and uncompromising integrity.



W W W . B O L T O N G R O U P . C O M

## WHO WE ARE

The Bolton Group LLC is a professional search firm specializing in the areas of Accounting, Finance, Tax, Treasury, Audit, Supply Chain, and Human Resources.

EST. 1997

Founded in 1997, our firm is recognized as one of the leading finance and accounting search firms serving the Southeast, Mid-West, Mid-Atlantic, and West Coast markets. Our diverse and growing team of recruiters offers our clients and candidates both direct hire and contract placement search services. We are proud to share that as one of the largest privately-held recruiting firms in the country, we have one of the most successful, collaborative, and results-oriented team of recruiters in the contingent search industry.

SPEED. SELECTIVITY. QUALITY.

As remote work becomes more prevalent, we've created a network of candidates and resources so your team can interview, train, and onboard remotely with success.



The LinkedIn Workforce Index shows that 55% of workers think their industry can be effective remotely. We're here to help guide that process wth ease.



We have a skilled group of experienced recruiters who are subject matter experts on all levels of F&A, many of which obtained a CPA.

From Fortune 500 to local start-up firms, our clients range across industries around the globe:

**HEALTHCARE** MANUFACTURING HOME CONSTRUCTION OIL AND ENERGY **TECHNOLOGY** TRANSPORTATION SOFTWARE **TELECOMMUNICATIONS NON-PROFIT** FOOD AND BEVERAGE **CONSUMER GOODS** BANKING FINANCIAL CONSULTING **EDUCATION** HOSPITALITY INSURANCE RETAIL **BUSINESS SERVICES** 

The Bolton Group has the unique capability in offering personalized, relationship-driven service to our clients nationwide. While our home base may be in Atlanta, we have growing teams in Atlanta, Orlando, Tampa, Nashville, Cleveland, Charlotte, Charleston, Houston, Dallas, Denver, Chicago, and New Mexico. We have successfully placed candidates in over 20 metropolitan cities with clients and consultants working together to fulfill search needs.





Talent Outreach



Internal Growth



Relocation

# OUR SERVICES



Salary Negotiation



**Partnerships** 



Background Checks

#### **CONTINGENT SEARCH:**

Used to fill Staff to VP positions in the areas of Accounting, Finance, Tax, Treasury, Audit, Supply Chain, Human Resources, and Information Systems. We have a global database that is updated daily and offers us the speed and efficiency our clients expect. Additionally, we are on the cutting edge using the latest sourcing technology and human capital analytics. TBG can provide quick turnaround so our clients are able to interview within 24 hours. We have completed thousands of successful contingent searches with companies across the globe - from start-ups, to pre-IPO, to Fortune 500's.

#### **CONTRACT:**

Used at all levels, from staff to executive, to fill gaps from a departing or on-leave employee, a special project/implementation, or to bring in expertise not available internally. Our contract employees have expertise in many specialty areas and can step in and make an immediate impact. We partner with our clients to thoroughly understand what needs to be accomplished and work quickly to provide you with proven solutions.

#### **RETAINED SEARCH:**

Used to fill C-level, SVP and many VP positions in the areas of Accounting, Finance, Tax, Treasury, Audit, Supply Chain, Human Resources, and Information Systems. Our clients reach out to us to fill a skill set that is critical to the success of their organization, and we quickly identify a client service team to immediately begin the search process. From identification to qualification to presentation, you can expect a quick turn-around of a short list of high potential profiles to review. We have relationships with senior leadership from companies of all sizes and in all industries across the country.

## RECRUITMENT CYCLE

### 1. DEDICATED TEAM

We commit a team of dedicated consultants who have a network of top Accounting and Finance professionals and firms, both locally and nationally.

### 3. NEGOTIATE COMPENSATION

Our Bolton Group account managers will ensure the candidate's compensation expectations align with the client's budget.

### 2. SCREENING

We provide fully vetted candidates, verify their experience, interest and attempt to overcome any compensation challenges such as future bonuses and merit increase.

### 4. TRACKING

We secure a 24 hr turnaround time on each position's hiring needs, and other ad hoc tracking to keep the hiring officials up-to-date.

# OUR MISSION



To create superior value for our clients, candidates, and employees through unparalleled excellence in recruiting.

## CORE DIMENSIONS AND VALUES

- Honest
- Respectful
- Transparent
- Accountable
- Responsive